

The Philanthropy HUB at the Santa Fe Community Foundation presents:

Fundraising Immersion Team



Jennifer Kilbourn has over twenty years of experience working with nonprofit fundraising, administration, and management. She began as a canvasser in Denver for environmental, consumer protection, literary arts, and social justice organizations. A resident of Santa Fe since 1999, she has served on the administrative and fundraising staff of economic development, higher education, environmental conservation, and cultural affairs nonprofit organizations. During this time, she also served six years as a board member, development chair and president of a long-established health and human services organization. In 2011, she began consulting full time with an emphasis on grant writing, prospect research management, and the creation and implementation of administrative systems to track and elevate overall fundraising efficiencies and success. Jennifer has worked with clients in animal welfare, health and human services, secondary education, performing arts, cultural affairs, and youth development sectors to achieve mutually determined goals. Since 2014, she has created and presented nonprofit technical assistance workshops for the Santa Fe Community Foundation, Keep New Mexico Beautiful - NM State Dept. of Tourism and Northern New Mexico College - Small Business Development Center. Jennifer majored in Anthropology at Hamilton College and holds a BA in Humanities from the College of Santa Fe.



Patti Ward, CFRE (Certified Fund-Raising Executive), is a Nonprofit Consultant with over twenty-five years of experience working with all sizes of nonprofit organizations in various sectors – both urban and rural areas; including faith-based, education, arts, health-related, and social services. She is a knowledgeable trainer and co-created and co-taught the Toolbox for Fundraisers class for ten years through the Nonprofit Service Center, Amarillo Area Foundation program in Amarillo, Texas. She continues to provide training workshops at the Amarillo Area Foundation-Nonprofit Service Center, United Way's Center for Nonprofit Excellence in Albuquerque, and the Santa Fe Community Foundation, and specialized seminars for nonprofit organizations. She was awarded the 2010 Outstanding Fundraising Professional through the Association Fundraising Professionals (AFP) – Texas Plains Chapter. She is a current member of the Association of Philanthropic Counsel and Association of Fundraising Professionals (New Mexico Chapter and Texas Plains Chapter -Amarillo, Texas). Mrs. Ward holds an MBA and an undergraduate degree in Sociology.