



Report of Independent Auditors  
and Consolidated Financial Statements for

**Santa Fe Community Foundation  
and Subsidiaries**

December 31, 2015 and 2014

**MOSS-ADAMS<sub>LLP</sub>**

Certified Public Accountants | Business Consultants

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## REPORT OF INDEPENDENT AUDITORS

The Board of Directors  
Santa Fe Community Foundation and Subsidiaries

### Report on Financial Statements

We have audited the accompanying consolidated financial statements of the Santa Fe Community Foundation and Subsidiaries, a not-for-profit corporation, which comprise the statement of financial position as of December 31, 2015 and 2014, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### *Management's Responsibility for the Consolidated Financial Statements*

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditor's Responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Santa Fe Community Foundation and Subsidiaries as of December 31, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*Moss Adams LLP*

Albuquerque, New Mexico  
July 26, 2016

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**SANTA FE COMMUNITY FOUNDATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

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**ASSETS**

	December 31,	
	<u>2015</u>	<u>2014</u>
Cash and cash equivalents	\$ 7,046,771	\$ 10,951,043
Promises to give	617,669	109,033
Program related investments	995,500	835,500
Investments		
Charitable gift annuities	593,370	731,425
Endowment and other	57,690,104	54,182,829
Total investments	<u>58,283,474</u>	<u>54,914,254</u>
Property and equipment, net	2,413,862	2,597,889
Prepaid expenses	13,920	9,202
Inventory	-	1,160
Other assets	<u>308,000</u>	<u>308,000</u>
<b>Total assets</b>	<u>\$ 69,679,196</u>	<u>\$ 69,726,081</u>

**LIABILITIES AND NET ASSETS**

<b>LIABILITIES</b>		
Accrued expenses	\$ 80,476	\$ 50,670
Charitable gift annuities payable	128,836	188,314
Other liabilities	14,256	15,593
Funds held for agencies	3,792,902	3,526,261
<b>Total liabilities</b>	<u>4,016,470</u>	<u>3,780,838</u>
<b>NET ASSETS</b>		
Unrestricted	3,063,971	3,670,761
Temporarily restricted	31,253,089	31,478,482
Permanently restricted	31,345,666	30,796,000
<b>Total net assets</b>	<u>65,662,726</u>	<u>65,945,243</u>
<b>Total liabilities and net assets</b>	<u>\$ 69,679,196</u>	<u>\$ 69,726,081</u>

**SANTA FE COMMUNITY FOUNDATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF ACTIVITIES**

	2015			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>REVENUE, GAINS AND OTHER INCOME</b>				
Contributions	\$ 1,707,666	\$ 7,871,960	\$ 451,442	\$ 10,031,068
Federal grants	-	169,876	-	169,876
Event income	127,979	-	-	127,979
Interest and dividends	95,496	1,160,482	-	1,255,978
Realized and unrealized losses	(191,950)	(1,487,684)	-	(1,679,634)
Other income	1,648	16,593	-	18,241
Program income	91,019	-	-	91,019
Rental income from tenants	52,939	-	-	52,939
Change in split interest agreements	-	(60,905)	-	(60,905)
Net assets released from restriction	7,797,491	(7,797,491)	-	-
	<u>9,682,288</u>	<u>(127,169)</u>	<u>451,442</u>	<u>10,006,561</u>
Contributed goods and services	-	-	-	-
<b>Total revenue, gains and other income</b>	<u>9,682,288</u>	<u>(127,169)</u>	<u>451,442</u>	<u>10,006,561</u>
<b>EXPENSES</b>				
Program Services				
Grants	6,636,637	-	-	6,636,637
Program expenses	2,637,531	-	-	2,637,531
	<u>9,274,168</u>	<u>-</u>	<u>-</u>	<u>9,274,168</u>
<b>SUPPORTING SERVICES</b>				
General and administrative	422,098	-	-	422,098
Development and donor services	402,061	-	-	402,061
Investment fees and services	190,751	-	-	190,751
	<u>1,014,910</u>	<u>-</u>	<u>-</u>	<u>1,014,910</u>
<b>Total expenses</b>	<u>10,289,078</u>	<u>-</u>	<u>-</u>	<u>10,289,078</u>
<b>CHANGE IN DONOR RESTRICTIONS</b>	<u>-</u>	<u>(98,224)</u>	<u>98,224</u>	<u>-</u>
Change in net assets	(606,790)	(225,393)	549,666	(282,517)
NET ASSETS, beginning of year	<u>3,670,761</u>	<u>31,478,482</u>	<u>30,796,000</u>	<u>65,945,243</u>
<b>NET ASSETS, end of year</b>	<u>\$ 3,063,971</u>	<u>\$ 31,253,089</u>	<u>\$ 31,345,666</u>	<u>\$ 65,662,726</u>

**SANTA FE COMMUNITY FOUNDATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF ACTIVITIES (CONTINUED)**

	2014			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
<b>REVENUE, GAINS AND OTHER INCOME</b>				
Contributions	\$ 1,304,632	\$ 4,929,918	\$ 1,146,037	\$ 7,380,587
Federal grants	-	20,278	-	20,278
Event income	212,649	-	-	212,649
Interest and dividends	75,939	1,138,115	-	1,214,054
Realized and unrealized (losses) gains	(13,023)	1,333,000	-	1,319,977
Other income	3,982	4,299	-	8,281
Program income	187,678	-	-	187,678
Rental income from tenants	50,649	-	-	50,649
Change in split interest agreements	-	(76,662)	-	(76,662)
Net assets released from restriction	7,796,678	(7,796,678)	-	-
	<u>9,619,184</u>	<u>(447,730)</u>	<u>1,146,037</u>	<u>10,317,491</u>
Contributed goods and services	5,746	-	-	5,746
<b>Total revenue, gains and other income</b>	<u>9,624,930</u>	<u>(447,730)</u>	<u>1,146,037</u>	<u>10,323,237</u>
<b>EXPENSES</b>				
Program Services				
Grants	5,496,182	-	-	5,496,182
Program expenses	2,844,537	-	-	2,844,537
	<u>8,340,719</u>	<u>-</u>	<u>-</u>	<u>8,340,719</u>
<b>SUPPORTING SERVICES</b>				
General and administrative	430,025	-	-	430,025
Development and donor services	492,185	-	-	492,185
Investment fees and services	201,936	-	-	201,936
	<u>1,124,146</u>	<u>-</u>	<u>-</u>	<u>1,124,146</u>
<b>Total expenses</b>	<u>9,464,865</u>	<u>-</u>	<u>-</u>	<u>9,464,865</u>
<b>CHANGE IN DONOR RESTRICTIONS</b>	<u>(22,743)</u>	<u>213,233</u>	<u>(190,490)</u>	<u>-</u>
Change in net assets	137,322	(234,497)	955,547	858,372
NET ASSETS, beginning of year	<u>3,533,439</u>	<u>31,712,979</u>	<u>29,840,453</u>	<u>65,086,871</u>
<b>NET ASSETS, end of year</b>	<u>\$ 3,670,761</u>	<u>\$ 31,478,482</u>	<u>\$ 30,796,000</u>	<u>\$ 65,945,243</u>

**SANTA FE COMMUNITY FOUNDATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

	Years Ended December 31,	
	2015	2014
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Change in net assets	\$ (282,517)	\$ 858,372
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Loss on disposition of fixed assets	103,800	-
Depreciation	130,475	148,433
Realized and unrealized gains on investments	1,676,239	(1,375,706)
Change in split interest agreements	60,905	76,662
Contributions restricted for endowment	(451,442)	(1,146,037)
Changes in assets and liabilities		
Promises to give	(508,636)	1,019,611
Inventory	1,160	11,586
Other assets	-	(218,000)
Prepaid expenses	(4,718)	32,426
Accrued expenses	29,806	(74,192)
Other liabilities	(1,337)	15,593
Funds held for agencies	266,641	709,944
<b>Net cash provided by operating activities</b>	<u>1,020,376</u>	<u>58,692</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Proceeds from sale of investments	7,621,797	11,195,973
Purchase of investments	(12,667,256)	(10,001,521)
Proceeds from sale of property and equipment	95,500	-
Acquisition of property and equipment	(145,748)	(34,161)
Payments to program related investments	(160,000)	(835,500)
<b>Net cash (used) provided by investing activities</b>	<u>(5,255,707)</u>	<u>324,791</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Contributions restricted for endowment	451,442	1,146,037
Payments on charitable gift annuities	(120,383)	(118,382)
<b>Net cash provided by financing activities</b>	<u>331,059</u>	<u>1,027,655</u>
<b>NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS</b>	(3,904,272)	1,411,138
CASH AND CASH EQUIVALENTS, beginning of year	<u>10,951,043</u>	<u>9,539,905</u>
<b>CASH AND CASH EQUIVALENTS, end of year</b>	<u>\$ 7,046,771</u>	<u>\$ 10,951,043</u>

# **SANTA FE COMMUNITY FOUNDATION AND SUBSIDIARIES**

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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### **Note 1 – Nature of Organization**

The Santa Fe Community Foundation (Foundation) was formed in 1981. The Foundation’s mission is to improve the quality of life for people in Santa Fe and Northern New Mexico, now and for future generations by:

- Building and managing endowment funds in order to award grants
- Helping nonprofits operate more effectively
- Convening area residents to discuss issues of critical importance to the community
- Providing leadership for key community initiatives

Grants are made to 501(c)(3) organizations primarily in Northern New Mexico that serve the arts, civic affairs, education, the environment and health and human services. Contributions are received from individuals, businesses and foundations.

The Ends Policy, as stated below, was adopted by the Board of Directors in December of 2010 and more specifically defines the direction of the Foundation.

The Santa Fe Community Foundation is devoted to building healthy and vital communities in the region where:

- Racial, cultural or economic differences do not limit access to health, education or employment
- Diverse audiences enjoy the many arts and cultural heritages of our region
- All sectors of our community take responsibility for ensuring a healthy environment

To this end, the Foundation commits resources to building:

1. Philanthropy that is robust, effective, and focused on critical issues facing communities.
  - a. We educate and engage philanthropists in strategic giving.
  - b. We invest discretionary resources in the best possible solutions to targeted problems.
  - c. We create opportunities for foundations and other philanthropic partners to leverage each other’s knowledge and resources to achieve lasting change.
2. Nonprofits that achieve their missions with excellence.
  - a. We build a sustainable infrastructure that provides nonprofits with the technical and financial assistance needed to be highly effective and achieve their potential.
  - b. We make it possible for organizations to collaborate in tackling complex community problems, developing promising approaches, and executing shared strategies.

# SANTA FE COMMUNITY FOUNDATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### **Note 2 – Summary of Significant Accounting Policies**

**Basis of accounting** – The consolidated financial statements of the Santa Fe Community Foundation and its three single-member LLCs: SFCF, LLC, SFCF Pinon Legacy, LLC, and SFCF Special Projects, LLC have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables and other liabilities. SFCF, LLC holds the building on Halona Street in which the Foundation resides. SFCF Pinon Legacy, LLC holds real estate contributed to the Foundation. SFCF Special Projects, LLC holds the equipment and the activity of the MoGro program.

**Basis of presentation and net asset classification** – The Foundation’s consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America for not-for-profit organizations. Unconditional promises to give (pledges) are recorded as receivables and revenues. The Foundation distinguishes between contributions received for each net asset category in accordance with externally (donor) imposed restrictions. A description of the three net asset categories and classifications follows:

**Permanently restricted net assets** – Permanently restricted net assets include the historical dollar or fair value amounts of gifts (including unconditional promises to give), trusts and remainder interests required by donors to be permanently retained.

**Temporarily restricted net assets** – Temporarily restricted net assets include gifts, unconditional promises to give, trusts and remainder interests, income and gains which can be expended but for which restrictions have not yet been met. Such restrictions include donor specified purposes for which the net assets are to be spent, time limitations imposed by donors or implied by the nature of the gift. When donor restrictions expire, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Consolidated Statement of Activities as net assets released from restrictions.

**Unrestricted net assets** – Unrestricted net assets are not subject to donor-imposed stipulations. Revenues are reported as an increase in unrestricted net assets. Expenses are reported as decreases in unrestricted net assets.

Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted or temporarily restricted net assets, depending upon the explicit donor stipulations or law. Expirations of temporary restrictions on net assets, that is, the donor-imposed stipulated purpose has been accomplished and/or the stipulated time period has elapsed, are reported as reclassifications between the applicable classes of net assets.

The State of New Mexico adopted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) effective July 1, 2009. As required by UPMIFA and on the advice of legal counsel, the board of directors has determined that the majority of the Foundation’s contributions are subject to the terms of its governing documents. Certain contributions are received subject to other gift instruments, or are subject to specific agreements with the Foundation.

## SANTA FE COMMUNITY FOUNDATION AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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#### Note 2 – Summary of Significant Accounting Policies (continued)

Under the terms of the governing documents, the board of directors has the ability to distribute as much of the corpus of any trust or separate gift, devise, bequest, or fund as the board, in its sole discretion, shall determine. As a result of the ability to distribute corpus, all contributions not classified as temporarily restricted or permanently restricted are classified as unrestricted net assets for consolidated financial statement purposes.

**Principles of consolidation** – The accompanying consolidated financial statements include the accounts of the Foundation and its wholly owned subsidiaries. All significant inter-entity accounts and transactions have been eliminated in the consolidation.

**Endowment investment and spending policies** – The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funds for programs supported by its endowments while seeking long term growth of the endowment assets; the Foundation’s spending and investment policies work together to achieve this objective. The investment policy establishes an achievable return objective through diversification of asset classes.

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current income (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk parameters.

The spending policy calculates the amount of money annually distributed from the Foundation’s various endowed funds, for grant making and administration. The current spending policy is to distribute an amount equal to 3% of a twelve-quarter rolling average if the total return for the prior twelve months is 3% or less. If the total return for the prior twelve months is between 3% and 4%, the spending policy is to distribute an amount equal to 4% of a twelve-quarter rolling average. If the total return for the prior twelve months is between 4% and 5%, the spending policy is to distribute an amount equal to 5% of a twelve-quarter rolling average. If the total return for the prior twelve months is greater than 5%, the spending policy is to distribute an amount equal to 5% of a twelve-quarter rolling average and to retain any additional earnings to increase the overall value of the endowed funds. This is consistent with the Foundation’s objective for long term growth of endowment assets as well as to provide additional real growth through new gifts and investment return. Certain endowments are not subject to the Foundation’s spending policy. They are subject to the gift instruments or specific agreements with the Foundation.

## SANTA FE COMMUNITY FOUNDATION AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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#### **Note 2 – Summary of Significant Accounting Policies (continued)**

**Program related investing** – The Foundation has adopted a local impact investing initiative. The managing principles for these investments require both social impact and financial return, alignment with the Foundation’s Ends Policy, and must create an impact in the northern New Mexico region. Initially, investments will be made through intermediaries, but may be made directly should the investment meet a pre-determined set of criteria. Investments may be made to both nonprofit and for profit entities. The Board established the initial amount for investment at \$1.5 million with the intention of increasing the amount to 10% of the Foundation’s managed funds within the next ten years. An allowance account for a loan loss reserve is established for each loan investment.

**Funds held for agencies** – Generally Accepted Accounting Principles established standards for transactions in which a community foundation accepts a contribution from a donor and agrees to transfer those assets, the return on investment of those assets, or both to another entity that is specified by the donor. These standards specifically require that if a Not-for-Profit Organization (NPO) establishes a fund at a community foundation with its own funds and specifies itself as the beneficiary of that fund, the community foundation must account for the transfer of such assets as a liability. The Foundation refers to such funds as agency endowments.

The Foundation maintains variance power and legal ownership of agency endowment funds and as such continues to report the funds as assets of the Foundation. However, a liability has been established for the fair value of the funds.

**Fiscal agent relationship** – In May 2014, the five New Mexico Community Foundations sponsored “Give Grande New Mexico.” The event was a twenty-four hour on-line fund raising activity to benefit approximately 410 nonprofit organizations throughout the state. The Foundation agreed to serve as the “back office” for the event. Thus, the financial effect of this program are not included in the 2015 and 2014 Consolidated Statement of Activities and a liability for the balance of the funds contributed by the five Community Foundations appears on the Consolidated Statement of Financial Position for 2015 and 2014.

**Use of estimates** – The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Cash and cash equivalents** – For purposes of the consolidated cash flows statement, cash and cash equivalents include cash in financial institutions and highly liquid investments with maturity dates of three months or less.

**Promises to give** – Contributions are recognized when the donor makes an unconditional promise to give to the Foundation. Conditional promises to give are recognized only when the conditions on which they depend are substantially met.

## **SANTA FE COMMUNITY FOUNDATION AND SUBSIDIARIES**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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#### **Note 2 – Summary of Significant Accounting Policies (continued)**

**Investments** – The Foundation carries its investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the Consolidated Statement of Financial Position. Investment transactions, including transfers between the levels of fair value inputs, are recognized as of the date of the event. The absolute return fund investments and other complementary strategies, which are not readily marketable, are valued using NAV-practical expedient. The Foundation reviews and evaluates the values provided by the investment managers and agrees with the valuation methods and assumptions used in determining the fair value of these investments. These estimated fair values may differ significantly from the values that would have been used had a ready market for these investments existed. Unrealized gains and losses are included in the change in net assets in the accompanying Consolidated Statement of Activities.

Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

**Property and equipment** – Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method over the estimated useful lives of the respective assets.

**Donated assets** – Donated marketable securities and other noncash donations are recorded as contributions at their estimated fair values at the date of donation.

**Inventory** – Inventory is recorded at cost and consists of the food products available for sale in the MoGro program. Inventory counts are taken on a monthly basis. Cost of goods sold is computed using the FIFO method (first-in, first-out).

**Donated services** – Donated Services are recognized as contributions if the services (a) create or enhance non-financial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Foundation. Volunteers provided valuable services throughout the year that are not recognized as contributions in the consolidated financial statements because the recognition criteria were not met.

**Contributions** – Contributions received are recorded as increases in unrestricted, temporarily restricted, or permanently restricted net assets, depending on the existence and/or nature of any donor restrictions.

**Allocation of functional expenses** – The costs of providing various programs and other activities have been summarized on a functional basis in the Consolidated Statement of Activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

**Income taxes** – The Foundation is a non-profit corporation exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code.

**SANTA FE COMMUNITY FOUNDATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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**Note 2 – Summary of Significant Accounting Policies (continued)**

**Cash concentrations** – During 2015, the Foundation’s deposits with three of its banks, Los Alamos National Bank, New Mexico Bank and Trust, and Wells Fargo, had and, at times during the year, exceeded the FDIC insurance limit of \$250,000. As of December 31, 2015 and 2014, the amounts on deposit at the three banks that exceeded the FDIC insurance limit was \$3,902,915 and \$5,390,894, respectively. The Foundation consistently reviews its cash position along with FDIC limits to reduce exposure to cash concentrations.

**Recent Accounting Pronouncements** – ASU 2015-07 – In April 2015, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2015-07, Fair Value Measurement (Topic 820): Disclosures for Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent).

The amendment removes the requirement to categorize within the fair value hierarchy all investments for which fair value is measured using the net asset value per share practical expedient (NAV practical expedient). ASU 2015-07 has been adopted for the December 31, 2015 year end, however, the retrospective approach requires that an investment for which fair value is measured using a NAV practical expedient be removed from the fair value hierarchy in all periods presented in the financial statements. Accordingly, the investment disclosures in Note 5 have been modified as of December 31, 2014, as well.

**Subsequent events** – Subsequent events are events or transactions that occur after the Consolidated Statement of Financial Position date, but before the consolidated financial statements are issued. The Foundation recognizes in the consolidated financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the Consolidated Statement of Financial Position, including the estimates inherent in the process of preparing the consolidated financial statements. The Foundation’s consolidated financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the Consolidated Statement of Financial Position but arose after that date and before the consolidated financial statements are available to be issued. The Foundation has evaluated subsequent events through July 26, 2016.

**Note 3 – Promises to Give**

Promises to give at December 31 are as follows:

	<u>2015</u>	<u>2014</u>
Receivable in less than one year	\$ 617,669	\$ 105,283
Receivable in one to five years	<u>-</u>	<u>3,750</u>
	<u>\$ 617,669</u>	<u>\$ 109,033</u>

Management believes these amounts are fully collectible; therefore, no allowance has been recorded. A present value discount for long term promises to give has not been recorded as the amount is insignificant to the consolidated financial statements.

## **SANTA FE COMMUNITY FOUNDATION AND SUBSIDIARIES**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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#### **Note 4 – Charitable Gift Annuities (Split Interest Agreements)**

The Foundation is the recipient of various charitable gift annuities from donors. A charitable gift annuity is an arrangement in which a donor contributes assets to the Foundation in exchange for distributions of a fixed amount for a specified period of time to a donor-designated annuitant(s).

After satisfying the Foundation's annuity obligations, any net remaining value shall be directed to the charitable fund(s) selected by the donor. Assets are reported at fair market value in the Foundation's Consolidated Statement of Financial Position and included in the Foundation's investment account balances. The present value of estimated future payments is calculated using discount rates ranging 1.2% to 7.4%.

#### **Note 5 – Fair Value Measurements**

In determining fair value, the Foundation uses various valuation approaches within the fair value measurement framework of accounting standards. Fair value measurements are determined based on the assumptions that market participants would use in pricing an asset or liability.

Accounting standards establish a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the observable inputs be used when available. The standards define levels within the hierarchy based on the reliability of inputs as follows:

**Level 1** – Inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities.

**Level 2** – Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. This includes quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, or inputs that are derived principally from or corroborated by observable market data.

**Level 3** – Inputs are unobservable for the asset or liability. Unobservable inputs reflect the reporting entity's own assumptions about the assumptions that market participants would use in pricing the asset or liability developed based on the best information available in the circumstances.

The following is a description of the valuation methodologies used for assets measured at fair value on a recurring basis and recognized in the accompanying Consolidated Statements of Financial Position, as well as the general classification of such instruments pursuant to the valuation hierarchy. There have been no changes in the methodologies used at December 31, 2015 and 2014.

Common stocks are valued at the closing price reported on the major market on which the individual securities are traded. Common stock and cash are generally classified within Level 1 of the valuation.

Bonds funds are valued at market rates such as quoted prices for similar assets or liabilities. They may also be valued by quoted prices in markets that are not active. Bonds funds are generally classified within Level 2 of the valuation hierarchy.

**SANTA FE COMMUNITY FOUNDATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Note 5 – Fair Value Measurements (continued)**

The equity mutual fund investment is a global portfolio fund, which are institutional class shares, managed by Dimensional Fund Advisors and valued by the Foundation’s management using the net asset value (NAV). Relative to conventional equity market benchmarks, the portfolio reflects an emphasis on value stocks, and to a lesser extent, small company stocks. Currently the portfolio is invested approximately 64% U.S. common stocks, 27% international stocks, and 9% emerging market stocks.

The bond portfolio, managed by Thornburg Investment Management, is basically a ten-year ladder of investment grade securities. Holdings mature between one and ten years.

The estimated share of hedge funds, managed futures and commodities, global alternatives fund, active income fund, absolute return fund, and long/short equity fund are based on fund net asset value. The use of net asset value as fair value is deemed appropriate, as the investments do not have finite lives, unfunded commitments, or significant restrictions on redemptions.

The following table sets forth by level, within the fair value hierarchy, the Foundations’ assets at fair value as of December 31, 2015:

	Fair Value Measurements Using			Total
	Level 1	Level 2	Level 3	
Certificates of deposit	\$ 2,366,130	\$ -	\$ -	\$ 2,366,130
Money market - annuities	14,658	-	-	14,658
US Treasury Notes	898,791	-	-	898,791
Equities	7,999,043	-	-	7,999,043
Real Assets	1,078,492	-	-	1,078,492
Government agency bonds	-	889,518	-	889,518
Taxable municipal bonds	-	487,610	-	487,610
Corporate bond	-	4,622,964	-	4,622,964
Corporate debt	-	454,103	-	454,103
Preferred Securities	-	176,154	-	176,154
Foreign Obligations	-	35,408	-	35,408
Mortgage asset-backed securities	-	981,162	-	981,162
Bond mutual funds	-	3,088,771	-	3,088,771
Equity mutual funds	-	26,238,273	-	26,238,273
Total assets in the fair value hierarchy	<u>\$ 12,357,114</u>	<u>\$ 36,973,963</u>	<u>\$ -</u>	49,331,077
Investments measured at NAV -practical expedient				<u>8,952,397</u>
Investments at fair value				<u>\$ 58,283,474</u>

**SANTA FE COMMUNITY FOUNDATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Note 5 – Fair Value Measurements (continued)**

The following table sets forth by level, within the fair value hierarchy, the Foundations’ assets at fair value as of December 31, 2014:

	Fair Value Measurements Using			Total
	Level 1	Level 2	Level 3	
Certificates of deposit	\$ 844,208	\$ -	\$ -	\$ 844,208
Money market - annuities	18,404	-	-	18,404
Equities	8,324,255	-	-	8,324,255
Real Assets	1,154,173	-	-	1,154,173
Government agency bonds	-	942,248	-	942,248
Taxable municipal bonds	-	500,378	-	500,378
Corporate bond	-	4,680,931	-	4,680,931
Corporate debt	-	360,345	-	360,345
Preferred Securities	-	159,473	-	159,473
Foreign Obligations	-	55,686	-	55,686
Mortgage asset-backed securities	-	1,135,606	-	1,135,606
Bond mutual funds	-	2,424,457	-	2,424,457
Equity mutual funds	-	25,461,015	-	25,461,015
Total assets in the fair value hierarchy	<u>\$ 10,341,040</u>	<u>\$ 35,720,139</u>	<u>\$ -</u>	46,061,179
Investments measured at NAV -practical expedient				<u>8,853,075</u>
Investments at fair value				<u>\$ 54,914,254</u>

The following summarizes information related to the investment whose fair value is determined based upon NAV-practical expedient and has redemption restrictions as of December 31, 2015:

	Estimated Fair Value	Unfunded Commitments	Redemption Frequency	Redemption Notice Period
Hedge Funds (a)	\$ 8,193,249	None	Yearly	100 days
Complementary Strategies (b)	\$ 759,148	None	Quarterly	90 days

(a) This class represents an investment in capital structure arbitrage, event arbitrage, fixed income and equity arbitrage, and special situation investing. From time to time, the fund may directly invest in a broad range of derivatives, as well as purchasing and selling securities for hedging purposes.

(b) This class represents an investment in hedge funds, managed futures and commodities platform, a global alternatives fund, an active income fund, an absolute return fund, and a long/short equity fund.

**SANTA FE COMMUNITY FOUNDATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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**Note 6 – Program Related Investments**

The Foundation made four program related investments during 2014. Three intermediaries received impact investing loans: The Loan Fund for microloans for small businesses and nonprofits in Santa Fe County; Homewise for second mortgage affordable housing; and Accion New Mexico for its New Mexico Impact Campaign to provide microloans. The United Way of Santa Fe County has received a loan commitment for its Santa Fe Early Learning Center at Agua Fria. The United Way may make draws on its loan and as of December 31, 2014, \$100,000 had been drawn. The United Way drew an additional \$150,000 during the year ending December 31, 2015. The terms of the loans vary between 5 and 10 years with interest rates between 2% and 3%. Interest on the outstanding balances are paid quarterly. Each of the recipients will provide an annual report regarding the social impact that the loans have made.

A loan reserve has been recognized in the 2014 Consolidated Statement of Activities. No additional loan reserve was recognized in 2015.

**Note 7 – Property and Equipment**

Property and equipment consist of the following at December 31:

	<u>2015</u>	<u>2014</u>
Furniture and equipment	\$ 503,357	\$ 686,060
Building and improvements	<u>2,534,916</u>	<u>2,454,738</u>
	3,038,273	3,140,798
Accumulated depreciation	<u>(624,411)</u>	<u>(542,909)</u>
	<u>\$ 2,413,862</u>	<u>\$ 2,597,889</u>

**SANTA FE COMMUNITY FOUNDATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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**Note 8 – Net Assets Classifications**

Change in Endowment Net Assets:

For the year ended December 31, 2015:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net assets (deficit), beginning of year	\$ 363,727	\$ 26,426,097	\$ 30,796,000	\$ 57,585,824
Interest and dividends, net of investment expense	(13,454)	1,146,682	-	1,133,228
Net appreciation	(904,897)	(465,497)	-	(1,370,394)
Contributions	760,765	1,546,733	451,442	2,758,940
Amounts appropriated for expenditures	(62,769)	(2,006,217)	-	(2,068,986)
Granted	(12,408)	(2,522,430)	-	(2,534,838)
Other changes	340,839	826,849	98,224	1,265,912
Change in endowment net assets	<u>108,076</u>	<u>(1,473,880)</u>	<u>549,666</u>	<u>(816,138)</u>
Endowment net assets, end of year	<u>\$ 471,803</u>	<u>\$ 24,952,217</u>	<u>\$ 31,345,666</u>	<u>\$ 56,769,686</u>

For the year ended December 31, 2014:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ (281,174)	\$ 25,165,185	\$ 29,840,453	\$ 54,724,464
Interest and dividends, net of investment expense	(3,014)	1,120,619	-	1,117,605
Net appreciation	(424,677)	2,942,161	-	2,517,484
Contributions	-	1,473,791	1,146,037	2,619,828
Amounts appropriated for expenditures	(12,408)	(2,580,931)	-	(2,593,339)
Granted	-	(2,747,789)	-	(2,747,789)
Other changes	1,085,000	1,053,061	(190,490)	1,947,571
Change in endowment net assets	<u>644,901</u>	<u>1,260,912</u>	<u>955,547</u>	<u>2,861,360</u>
Endowment net assets, end of year	<u>\$ 363,727</u>	<u>\$ 26,426,097</u>	<u>\$ 30,796,000</u>	<u>\$ 57,585,824</u>

**SANTA FE COMMUNITY FOUNDATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Note 8 – Net Assets Classifications (continued)**

Endowment Net Asset Composition by Type of Fund:

For the year ended December 31, 2015:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor designated and agency endowment funds (deficit)	\$ (142,133)	\$ 350,405	\$ 5,609,686	\$ 5,817,958
Other endowment funds (deficit)				
Administrative endowments	(155)	16,698	1,226,599	1,243,142
Donor advised	(1,244,371)	22,581,231	7,564,411	28,901,271
Discretionary	(11,261)	158,706	922,557	1,070,002
Emergency	-	115,856	403,333	519,189
Field of interest	(424,605)	1,669,178	13,128,252	14,372,825
Unrestricted	(89,810)	60,143	2,490,828	2,461,161
Subtotal other endowment funds (deficit)	(1,770,202)	24,601,812	25,735,980	48,567,590
Board designated endowment funds	2,384,138	-	-	2,384,138
Total endowment funds (deficit)	\$ 471,803	\$ 24,952,217	\$ 31,345,666	\$ 56,769,686

For the year ended December 31, 2014:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor designated and agency endowment funds (deficit)	\$ (37,807)	\$ 555,665	\$ 5,340,625	\$ 5,858,483
Other endowment funds (deficit)				
Administrative endowments	-	115,169	1,221,874	1,337,043
Donor advised	(796,801)	22,711,464	7,279,155	29,193,818
Discretionary	(741)	172,687	906,423	1,078,369
Emergency	-	128,725	390,292	519,017
Field of interest	(134,530)	2,584,695	13,172,202	15,622,367
Unrestricted	(30,338)	157,692	2,485,429	2,612,783
Subtotal other endowment funds (deficit)	(962,410)	25,870,432	25,455,375	50,363,397
Board designated endowment funds	1,363,944	-	-	1,363,944
Total endowment funds	\$ 363,727	\$ 26,426,097	\$ 30,796,000	\$ 57,585,824

**SANTA FE COMMUNITY FOUNDATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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**Note 8 – Net Assets Classifications (continued)**

In addition to endowment net assets, the Foundation also manages other non-endowed funds. The following table summarizes all Foundation net assets:

For the year ended December 31, 2015:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment funds (deficit)	\$ 471,803	\$ 24,952,217	\$ 31,345,666	\$ 56,769,686
Non-endowment funds				
Donor advised	-	3,957,686	-	3,957,686
Special projects	986,573	1,240,013	-	2,226,586
Discretionary	-	10,400	-	10,400
Emergency	-	231,314	-	231,314
Field of interest	-	398,409	-	398,409
Unrestricted	1,605,595	-	-	1,605,595
Total non-endowment funds	<u>2,592,168</u>	<u>5,837,822</u>	<u>-</u>	<u>8,429,990</u>
Split Interest agreements	-	463,050	-	463,050
Total net assets	<u>\$ 3,063,971</u>	<u>\$ 31,253,089</u>	<u>\$ 31,345,666</u>	<u>\$ 65,662,726</u>

For the year ended December 31, 2014:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment funds (deficit)	\$ 363,727	\$ 26,426,097	\$ 30,796,000	\$ 57,585,824
Non-endowment funds				
Donor advised	-	2,521,944	-	2,521,944
Special projects	748,374	1,507,186	-	2,255,560
Discretionary	-	62,456	-	62,456
Emergency	-	110,067	-	110,067
Field of interest	-	309,449	-	309,449
Unrestricted	2,558,660	-	-	2,558,660
Total non-endowment funds	<u>3,307,034</u>	<u>4,511,102</u>	<u>-</u>	<u>7,818,136</u>
Split Interest agreements	-	541,283	-	541,283
Total net assets	<u>\$ 3,670,761</u>	<u>\$ 31,478,482</u>	<u>\$ 30,796,000</u>	<u>\$ 65,945,243</u>

Investments are measured at fair value in the Consolidated Statement of Financial Position. Gains and losses on investments are reported as increases or decreases in unrestricted net assets, unless their use is temporarily or permanently restricted by explicit donor stipulations or by law. The Foundation does not have any specified restrictions on the gains and losses on investments.

## **SANTA FE COMMUNITY FOUNDATION AND SUBSIDIARIES**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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#### **Note 9 – Retirement Plan**

The Foundation maintains a 401(k) plan that covers all employees. The plan includes a provision under which eligible employee's salary deferrals of up to 10% are eligible for 50% match by the Foundation. Salary deferral is allowed after ninety days of employment whereas the Foundation's match is effective after twelve months of employment. Matching contributions to the plan are discretionary. The Foundation's matching contributions to the 401(k) plan in 2015 and 2014, were \$26,647 and \$23,343, respectively.

#### **Note 10 – Rental Income**

SFCF, LLC purchased the building at 501 Halona and 1101 Paseo de Peralta on July 25, 2011. As a part of that purchase, SFCF, LLC obtained a five-year lease for Wigley Gallery. The lease for the 2,138 square foot gallery commenced on May 19, 2011. This is an operating lease. The lease terms for the first year are a base rate of \$47,036 with a 3% increase each subsequent year. There is no renewal option in the lease at the end of five years. Rental income of \$52,939 and \$50,649 for 2015 and 2014 is recognized in the Consolidated Statement of Activities. Subsequent to year end, the lease was extended through December 31, 2016.

#### **Note 11 – SFCF Special Projects, LLC – MoGro Program**

In March of 2013, the Foundation established another LLC, called SFCF Special Projects, LLC. The purpose of the entity is to accept property, equipment, and the operation of a program called Mobile Grocery or "MoGro." A specially equipped trailer and inventory were donated for the program.

The purpose of the program is to deliver healthy, affordable fresh foods to rural, particularly Pueblo, communities in New Mexico. During 2013, MoGro operated in five pueblos and one non-Pueblo community in New Mexico. The sustainability of the program was evaluated in 2014 and changes were made to shift to a more community supported agriculture (CSA) model. During 2014, La Familia began to participate in the program. The LLC has a contractual relationship with La Montanita Coop to provide the services for MoGro. The LLC also works closely with Johns Hopkins Center for American Indian Health and the Notah Begay Foundation.

During 2015, MoGro expanded its partnership for the CSA model with the National Dance Institute of New Mexico in both Santa Fe and Albuquerque. The LLC also has a contract with Skarsgard Farms to provide the services for MoGro. The contractual relationship with La Montanita terminated at the end of December 2015.

## **SANTA FE COMMUNITY FOUNDATION AND SUBSIDIARIES**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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#### **Note 11 – SFCF Special Projects, LLC – MoGro Program (continued)**

At the end of 2013, a United States Department of Agriculture Rural Development grant (RBOG-01) for a maximum of \$100,000 was awarded to the Foundation for the MoGro Program. The grant period of this expense reimbursement grant is from December 1, 2013 through November 30, 2014.

In September 2014, a United States Department of Agriculture Agricultural Marketing Service grant for a maximum of \$100,000 was awarded to the Foundation for the MoGro Program. The grant period of this expense reimbursement grant is from September 1, 2014 through August 31, 2015. An extension was granted for this program, extending it to March 31, 2017.

Additional grants and contributions for the program operation have been received from other foundations and individuals.

#### **Note 12 – Uncertainty in Income Taxes**

The Foundation is subject to the accounting standard on accounting for uncertainty in income taxes that addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the consolidated financial statements. Under this guidance, the Foundation may recognize the tax benefit from an uncertain position only if it is more-likely-than-not that the tax position will be sustained on examination by taxing authorities, based on the technical merits of the position. The tax benefits recognized in the consolidated financial statements from such a position are measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement. The guidance on accounting for uncertainty in income taxes also addresses de-recognition, classification, interest and penalties on income taxes, and accounting in interim periods.

Management evaluated the tax positions for the Foundation and concluded that the Foundation had taken no uncertain income tax positions that require adjustments to the consolidated financial statements to comply with the provisions of this guidance.

#### **Note 13 – Transactions in Funds Held For Agencies and Fiscal Sponsor Relationship**

At December 31, 2015, the Foundation had 77 designated endowment funds and 47 agency endowment funds. The agency endowments require accounting as funds held for agencies and had a combined value of \$3,792,902. At December 31, 2014, the Foundation had 76 designated endowment funds and 48 agency endowment funds. The agency endowments require accounting as funds held for agencies and had a combined value of \$3,526,261.

The financial effects of transactions related to agency funds are recorded as changes in the funds held for agencies liability and are not included in the 2015 and 2014 Consolidated Statement of Activities.

**SANTA FE COMMUNITY FOUNDATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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**Note 13 – Transactions in Funds Held For Agencies and Fiscal Sponsor Relationship (continued)**

The changes in this other liability are summarized as follows:

Funds held for agencies at December 31, 2013	<u>\$ 2,816,317</u>
Additions	
Contributions	828,245
Investment income	61,683
Unrealized gains	28,416
Realized gains	27,314
Total additions	<u>945,658</u>
Deductions	
Distributions - grants	197,398
Investment expenses	38,316
Total deductions	<u>235,714</u>
Funds held for agencies at December 31, 2014	<u>3,526,261</u>
Additions	
Contributions	462,370
Investment income	64,795
Realized gains	1,047
Total additions	<u>528,212</u>
Deductions	
Unrealized losses	93,665
Distributions - grants	126,630
Investment expenses	41,276
Total deductions	<u>261,571</u>
Funds held for agencies at December 31, 2015	<u><u>\$ 3,792,902</u></u>

## **SANTA FE COMMUNITY FOUNDATION AND SUBSIDIARIES**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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#### **Note 14 – Related Party Transactions**

The Santa Fe Community Foundation established a new entity, SFCF, LLC in July of 2011. The Foundation has an intercompany operating agreement with SFCF, LLC. This entity holds the title to the building on Halona Street purchased in July of 2011, in which the Foundation and its community programs reside. The purchase price of the 11,000 square foot building was \$2,190,000. As part of its community leadership initiative, funds from the endowments held by the Foundation were used to invest in the purchase of the building. The terms of the purchase include an interest-only note at 4.5%, with an interest reset date of 2014 and interest rates with a floor of 3% and a cap of 6%. Principal payments, in amounts to be determined by the Board of Directors, will be made over the term of the note. The term of the note is 15 years. The related effects of these transaction are eliminated upon consolidation of the financial statements.

In August 2014, the interest rate on the note was reviewed and lowered to 3.5% effective September 1, 2014.

Members of the Board of Directors contributed \$1,345,536 and \$656,447 in 2015 and 2014, respectively.

#### **Note 15 – Subsequent Events**

In May and June of 2016, the W.K. Kellogg Foundation awarded grants of \$2,714,000 for projects managed by the Foundation. In May, Open Society Foundation awarded a grant of \$500,000 for the LEAD program.

**SANTA FE COMMUNITY FOUNDATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Note 16 – Schedule of Functional Expenses with Comparative Totals for Prior Year**

The following schedule presents the natural classification of the summarized costs in the Consolidated Statement of Activities for 2015 with a comparative total for 2014:

	Program	General Administrative, Investment Fees and Services	Development and Donor Services	Total	2014 Total
Grants	\$ 6,636,637	\$ -	\$ -	\$ 6,636,637	\$ 5,496,182
Other expenses					
Salaries and wages	788,887	245,531	189,845	1,224,263	1,216,731
Payroll taxes	58,004	18,295	13,862	90,161	95,560
Other employee benefits	96,778	25,062	39,317	161,157	155,119
401(k) plan contributions	17,628	5,975	3,044	26,647	23,343
Occupancy	15,804	6,321	9,482	31,607	34,290
Equipment rental and maintenance	43,004	5,046	7,569	55,619	90,902
Telephone	11,894	2,439	3,659	17,992	16,159
Accounting fees	9,417	3,767	5,650	18,834	18,798
Bank charges and fees	9,331	2,806	4,276	16,413	21,278
Conferences/conventions	2,038	155	232	2,425	6,625
Seminars and events	268,230	1,984	17,123	287,337	326,019
Dues & subscriptions	9,860	1,796	3,202	14,858	9,514
Insurance	18,938	2,241	3,662	24,841	29,067
Miscellaneous	6,264	2,986	3,915	13,165	6,395
Supplies	38,948	6,465	10,815	56,228	43,424
Cost of goods sold	116,920	-	-	116,920	181,759
Postage and shipping	2,771	903	2,548	6,222	13,513
Printing and publications	21,371	2,281	6,519	30,171	58,789
Contracted program services	628,726	1,932	2,898	633,556	603,978
Consulting services	125,252	1,175	1,762	128,189	165,470
Technology	79,015	20,346	34,225	133,586	172,157
Travel	44,044	2,978	5,207	52,229	84,700
Workshop expenses	15,097	-	-	15,097	8,635
Depreciation	102,783	11,077	16,615	130,475	148,433
Allowance account	-	-	-	-	14,500
In-kind expenses	-	-	-	-	5,746
Special event expenses	-	-	16,634	16,634	84,179
Pinon award expenses	29,377	-	-	29,377	29,315
Property expenses	77,150	50,537	-	127,687	102,349
Investment fees	-	190,751	-	190,751	201,936
Subtotal other expenses	<u>2,637,531</u>	<u>612,849</u>	<u>402,061</u>	<u>3,652,441</u>	<u>3,968,683</u>
Total expenses	<u>\$ 9,274,168</u>	<u>\$ 612,849</u>	<u>\$ 402,061</u>	<u>\$ 10,289,078</u>	<u>\$ 9,464,865</u>